



W.W. Grainger, Inc.
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www.grainger.com/investor

GRAINGER REPORTS JULY 2015 SALES RESULTS

CHICAGO, August 13, 2015 – Grainger (NYSE: GWW) today reported sales results for the month of July 2015. Sales declined 1 percent versus July 2014. Results for the month included a 4 percentage point decline from unfavorable foreign exchange and a 1 percentage point increase from acquisitions. Sales increased 2 percent on an organic basis, excluding foreign exchange and acquisitions, driven by 3 percentage points from volume, partially offset by a 1 percentage point decline in price. The month of July 2015 had 22 selling days, the same as in July 2014. The 2015 third quarter will have 64 selling days, the same as the 2014 third quarter.

July Sales by Segment

2015 v. 2014

United States	+1%
Canada -4% in local currency	-19%
Other Businesses +25% in local currencies	+8%

Please visit www.grainger.com/investor to access a recorded message with additional details about July 2015 sales. Grainger is scheduled to report August sales on Monday, September 14, 2015 at 8:00 a.m. EDT.

W.W. Grainger, Inc., with 2014 sales of \$10 billion, is North America's leading broad line supplier of [maintenance, repair and operating products](#), with operations also in Asia, Europe and Latin America.

Forward-Looking Statements

This document contains forward-looking statements under the federal securities law. Forward-looking statements relate to the company's expected future financial results and business plans, strategies and objectives and are not historical facts. They are generally identified by qualifiers such as "forecasting" or similar expressions. There are risks and uncertainties, the outcome of which could cause the company's results to differ materially from what is projected. The forward-looking statements should be read in conjunction with the company's most recent annual report, as well as the company's Form 10-K, Form 10-Q and other reports filed with the Securities & Exchange Commission, containing a discussion of the company's business and various factors that may affect it.

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