



W.W. Grainger, Inc.
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www.grainger.com/investor

GRAINGER REPORTS JULY 2014 SALES RESULTS

CHICAGO, August 13, 2014 – Grainger (NYSE: GWW) today reported sales results for the month of July 2014. Sales increased 6 percent versus July 2013. Results for the month included 2 percentage points from acquisitions, net of dispositions, and a 1 percentage point decline from unfavorable foreign exchange. Excluding acquisitions and foreign exchange, organic sales increased 5 percent driven by 5 percentage points from volume and 1 percentage point from the favorable timing of the July 4th holiday in the United States, partially offset by a 1 percentage point decline from lower sales of seasonal products. The month of July 2014 had 22 selling days, the same as in July 2013. The 2014 third quarter will have 64 selling days, the same as in the 2013 third quarter.

July Sales by Segment

2014 v. 2013

United States	+7%
Canada +1% in local currency	-2%
Other Businesses +17% in local currencies	+16%

Please visit www.grainger.com/investor to access a recorded message with additional details about July 2014 sales. Grainger is scheduled to report August sales on Friday, September 12, 2014 at 8:00 a.m. EDT.

W.W. Grainger, Inc., with 2013 sales of \$9.4 billion, is North America's leading broad line supplier of [maintenance, repair and operating products](#), with operations in Asia, Europe and Latin America.

Forward-Looking Statements

This document contains forward-looking statements under the federal securities law. Forward-looking statements relate to the company's expected future financial results and business plans, strategies and objectives and are not historical facts. They are generally identified by qualifiers such as "forecasting" or similar expressions. There are risks and uncertainties, the outcome of which could cause the company's results to differ materially from what is projected. The forward-looking statements should be read in conjunction with the company's most recent annual report, as well as the company's Form 10-K, Form 10-Q and other reports filed with the Securities & Exchange Commission, containing a discussion of the company's business and various factors that may affect it.

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